

Standing Offer Notification

Re: NESS 2 & Eaton Power Quality Products

Contract Number: EN578-030742-024-EO

April 12, 2011

Potencia Technologies Inc. is proud to have been chosen as one of a limited number of suppliers to represent Eaton Power Quality products in the Networking Equipment Support Services, NESS 2, Canadian Federal Government standing offer.

Potencia Technologies is an Eaton Authorized Power Specialist working with the full range of Eaton power quality products. With over ten years of experience as power specialists, Potencia Technologies has built an excellent reputation based upon a high degree of knowledge and a commitment to customer satisfaction. We assist our customers across Canada with their UPS power protection, distribution, monitoring and management needs in areas ranging from the data center and facility environments, to networking closets, labs, and work stations. Most of our work is in high availability environments, but we are more than capable of helping in areas that are able to accept a higher level of risk tolerance.



For further information about how Potencia Technologies can assist you with your power needs through NESS 2, please contact the undersigned at your convenience.

Sincerely,



Jeff Cherry
jcherry@potenciatech.com

p.s. for a good overview of our product and service offerings please feel free to download a copy of our general company brochure at:
http://www.potenciatech.com/downloads/PotenciaBrochure_v10.3.pdf

Eaton Corporation is a diversified power management company with global leadership in the electrical, fluid power, truck, automotive, and aerospace industries. Eaton Power Quality solutions have been recognized by end-users and industry experts for delivering the highest customer value and satisfaction, as well as for demonstrating insight into customer needs among all UPS vendors. Eaton solutions are also the global market share leader in medium and large range UPSs, above 5kVA, and they are rated second in market share for small UPS system, below 5kVA.